



OPEN INVITATION TO TENDER
AO/RES/RGERMA/Language training/009/14
Provision of language training to Cedefop staff
Request for Clarification (2) – Questions & Answers

Question No 1

Concerning the selection criterion «been resident for study or work purposes for at least six (6) months (combined during different periods of time) in a country where the language to be taught is considered a native language» please clarify if the specific criterion is mandatory (i.e. the absence of this requirements is a reason of rejection of a tenderer or just leads to lower points given following the evaluation).

In the case it is reason for rejection, I would like to ask you to re-examine this requirement in order not to be on/off selection criterion, in the framework also of the culture of the European Union where the target is to launch calls for tenders that are open to as many participants as possible.

The fact that I don't cover this specific requirement, i.e. I have not been resident for work or study purposes abroad does not mean that I cannot correspond to the teaching duties of this call for tenders as I have rich relevant experience which will give added value to the outcome of the contract.

Cedefop's answer to question No 1

The selection criteria are of a pass / no pass nature, as they aim to ensure tenderer's capability to fulfil the contract's requirements to the expected standards and Cedefop's satisfaction.

The requirement in question is related to the need to expose the participants in the language training to a teacher that speaks the language in its pure form (e.g. style, pronunciation, accent, cultural context). Therefore, it is neither excessive nor discriminatory. It has been applied in recent language calls without posing problems but rather contributing to the quality of the teaching.

Question No 2

Shall we submit with the tender names and proof of professional capacity for our teachers? We are a training organization with core activity in adult language training and occupy a large number of teachers for our activities so it is quite difficult for logistic issues to prearrange the teachers that will be involved.

Cedefop's answer to question No 2

Yes, as stated in point 3.2.2., the names and relevant proof of professional capacity of the teachers intended to be involved in the implementation of the contract must be included in the tender (Envelope A – Selection criteria documents). In the case of a training organization, we expect the tenderer to select and submit for assessment by the Evaluation Committee those individuals whose characteristics fulfil all the requirements and ensure closest match with the nature, composition and needs of the staff of Cedefop (an international, multi-lingual and multi-cultural organisation).

In case of contract award, the successful tenderer / contractor will be able to make replacements of the initially proposed teachers, if need be. The new teachers proposed should meet the same criteria and the replacement should be done in accordance with the relevant procedure provided for in the tender specifications (assessment by Cedefop, eventual acceptance and amendment to the contract).