# **Global perspective of Micro Credentials**



Is globalisation of credentials a threat or an opportunity for national VET systems?

Presenter: Mike Feerick, CEO & Founder, Alison







#### **Agenda**

1. Alison Introduction: Core Concept

2. Is globalisation of credentials a threat or an opportunity for national VET systems?







# Only 8% of the Global Population have ever attended 3<sup>rd</sup> Level Education.







# Less than 1% have a Traditional Professional Certification.





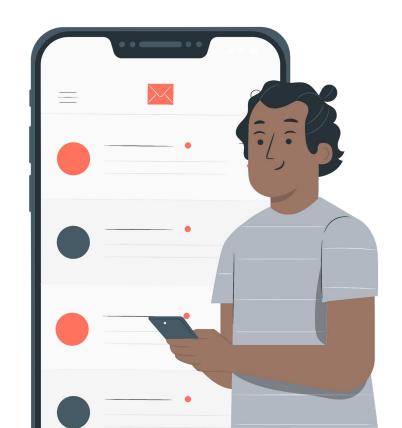


Online Education & Skills Training, at every level, in every language, in every subject, will be free.



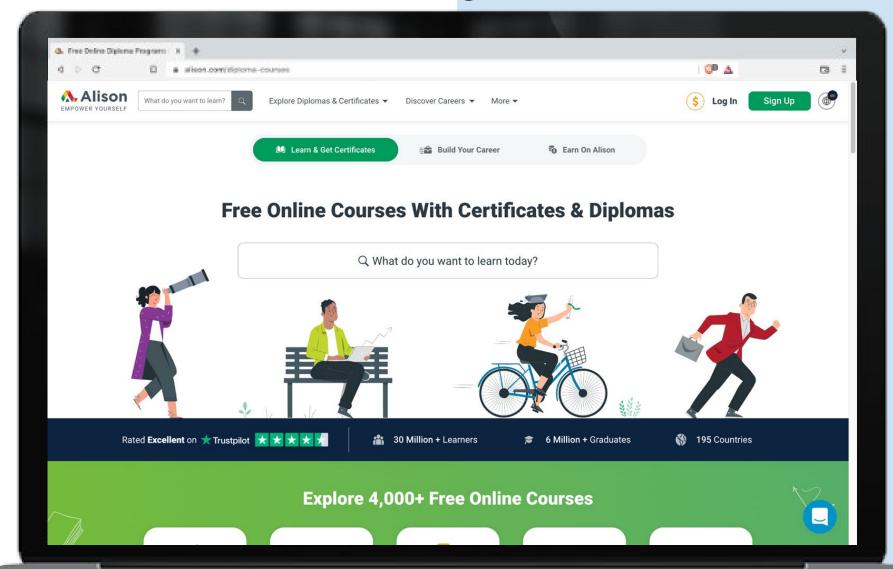
## **Learning Universe has Changed**

- Smartphone / Data Access: Cheap & Accessible
- Content Generation: Easier & Quicker to produce Quality Courses
- Everyone a Learner, Everyone a Teacher!
- Publishers are making \$€£ from FREE content
- Demand is for Learning on Demand!
- Marginal Cost of Sharing is ZERO!



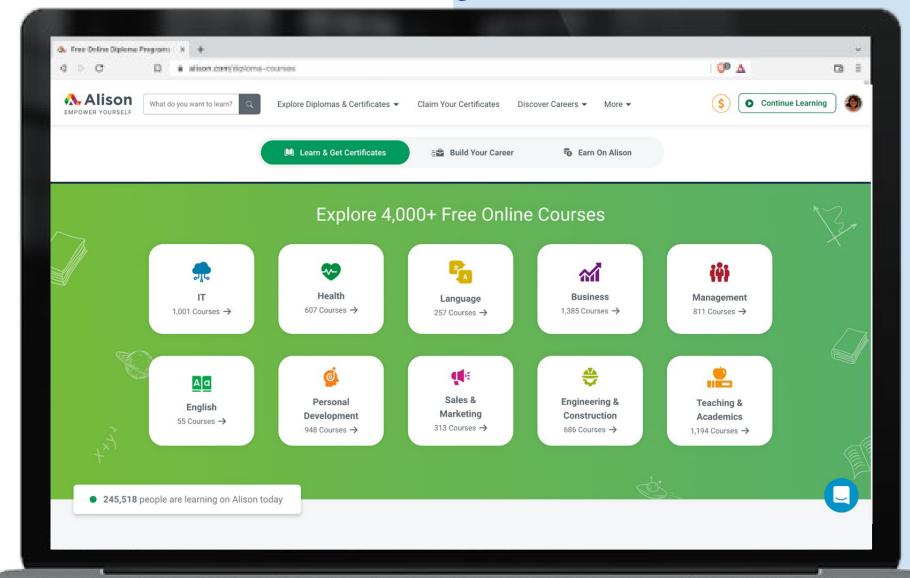
#### **Home Page - Learn**





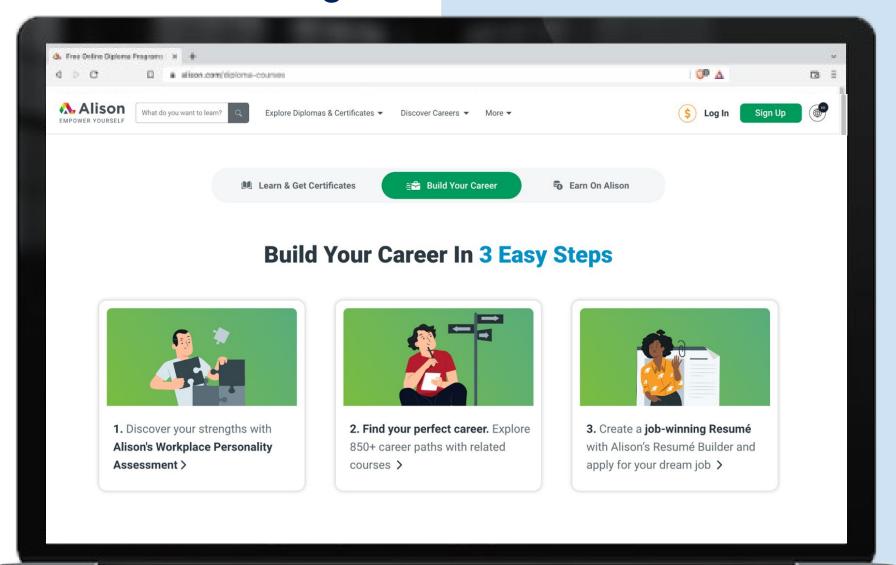
#### **Home Page - Learn**





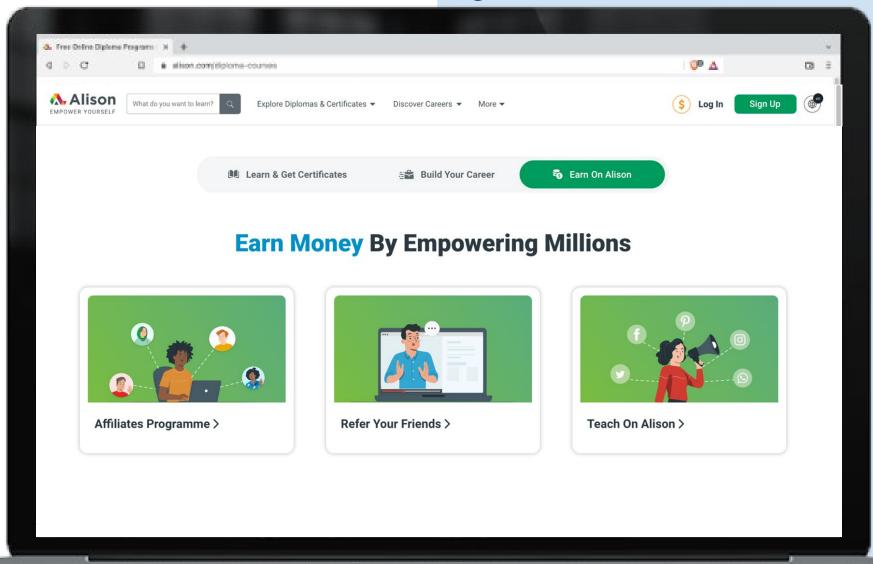
#### **Home Page – Build Your Career**





#### **Home Page - Earn**









# Alison graduates 7,000 people PER DAY worldwide.





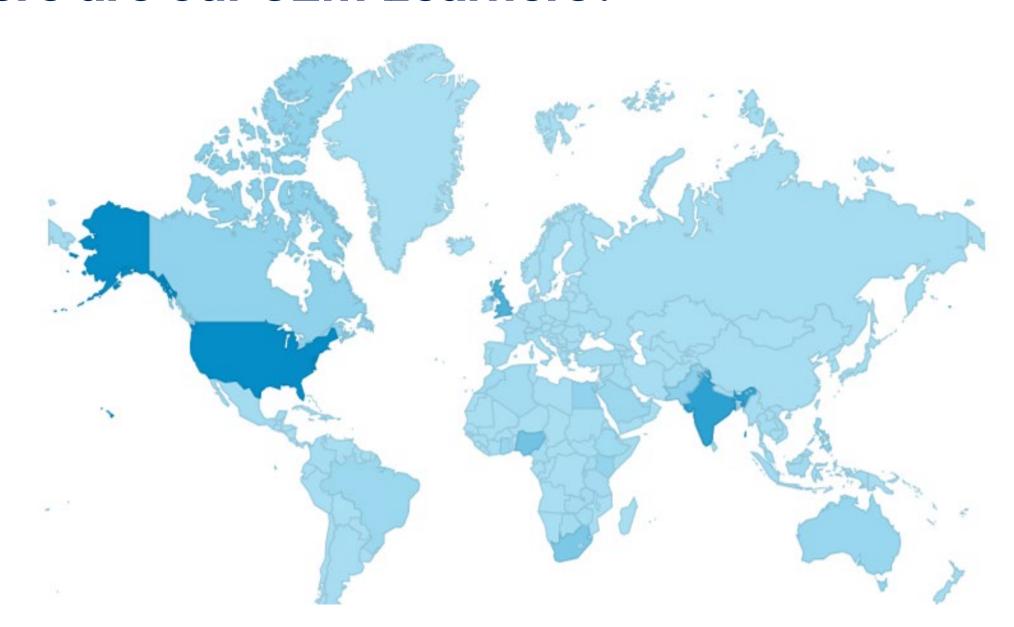
# Our 2023 Target is 3 Million Graduations Worldwide.

Target is 50m Graduating with Alison Micro Credentials PER YEAR by 2026





#### Where are our 32m Learners?



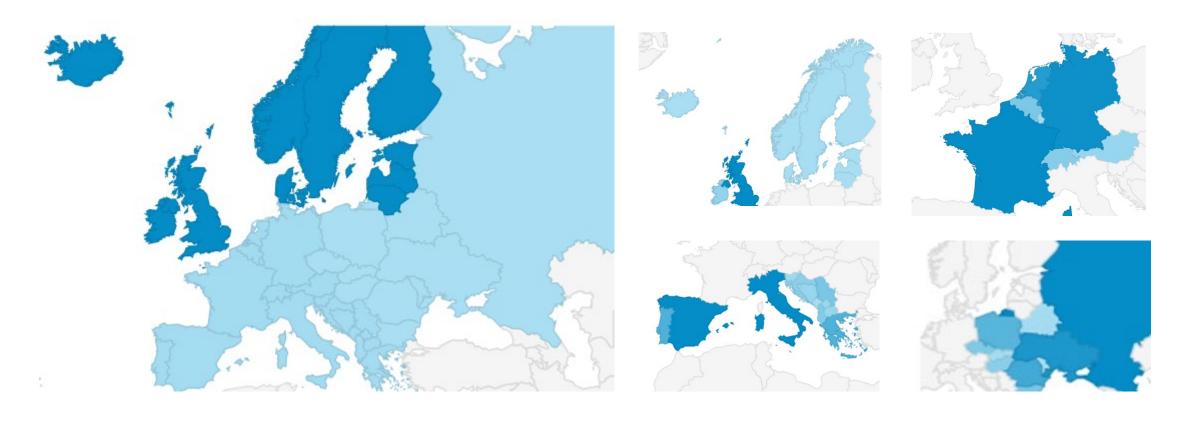


Alison

EMPOWER YOURSELE

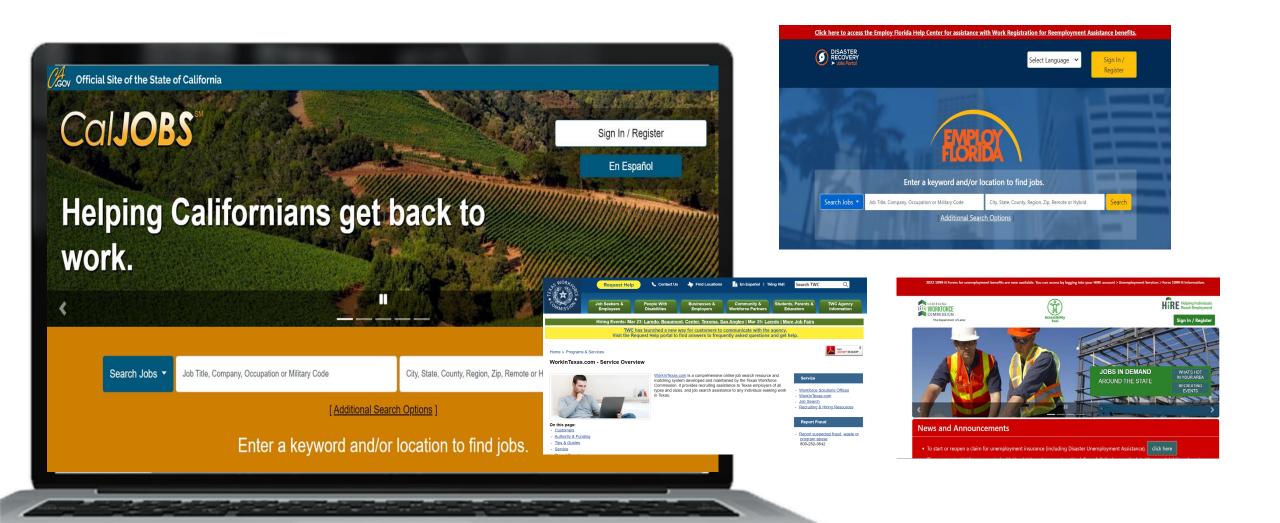
**UK (40%)** 

Northern Europe (English Language & African Immigration)





#### **Integration with US State Workforce Portals**



#### **Alison Graduates - Africa**





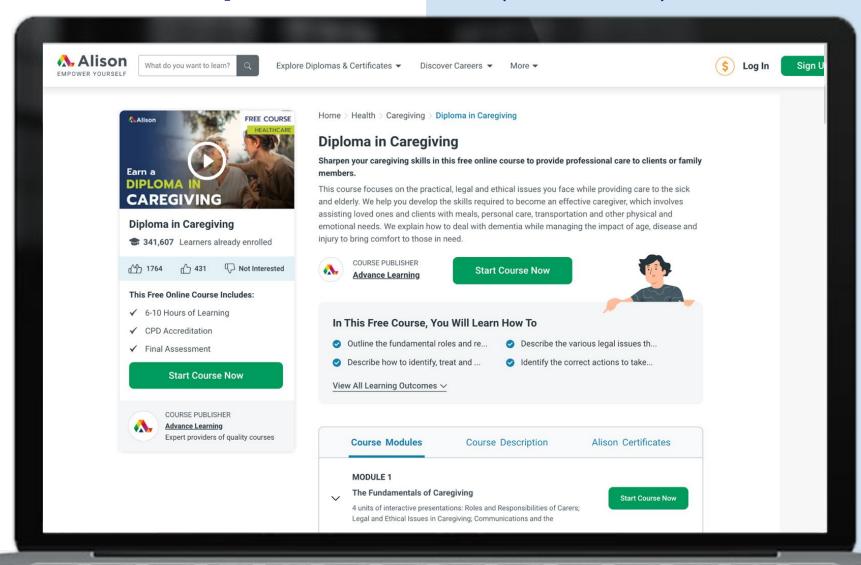






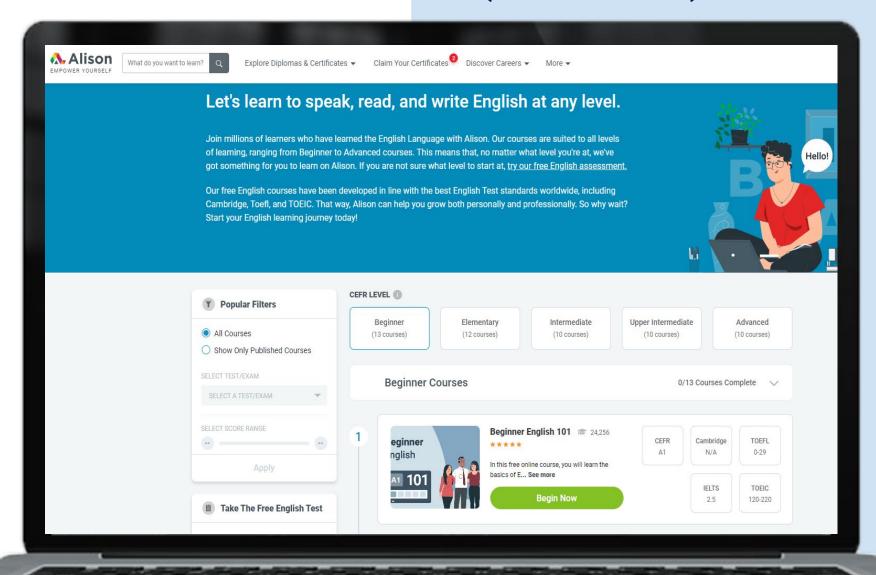
#### **Diploma Courses (9-11 Hrs)**





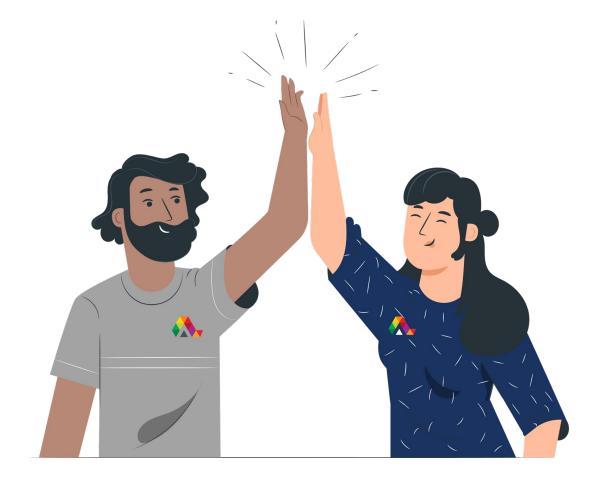
#### **Certificate Courses (1.5/2.5 Hrs)**







# All Digital Credentials are Free on Alison





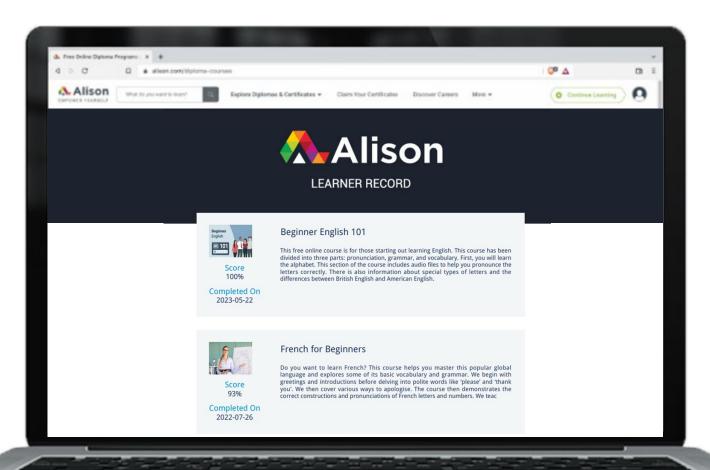
### Study and Assessment are Free



80%+
Pass Rate
Required



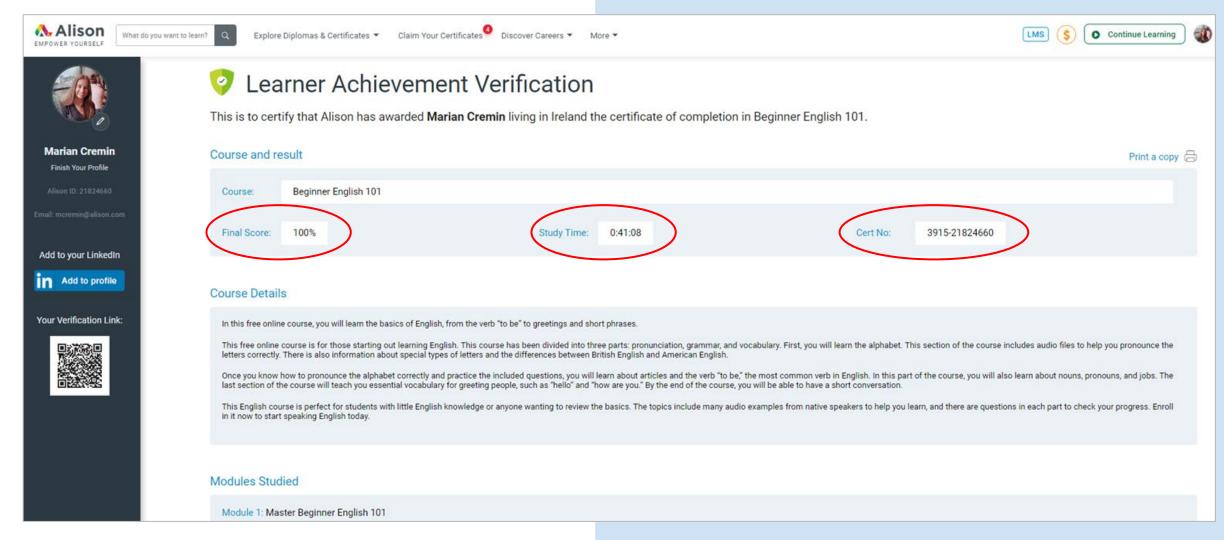




- Course completion email confirmation
- 2. Learner Achievement Verification including certificate number, overall grade, modules studied and option to add achievement to LinkedIn
- 3. Learner Record PDF detailing all courses completed and in progress since signing up to Alison ✓

#### **Verification Summary**

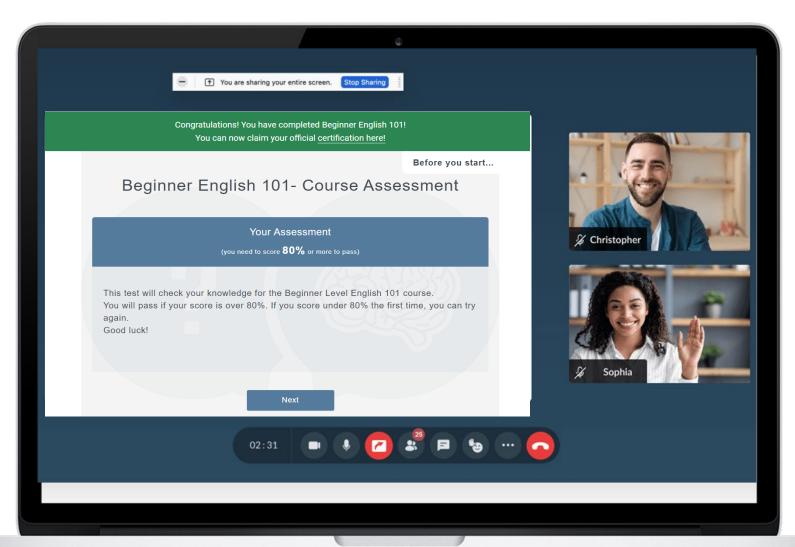




<sup>\*</sup>Free Learner Achievement Verification







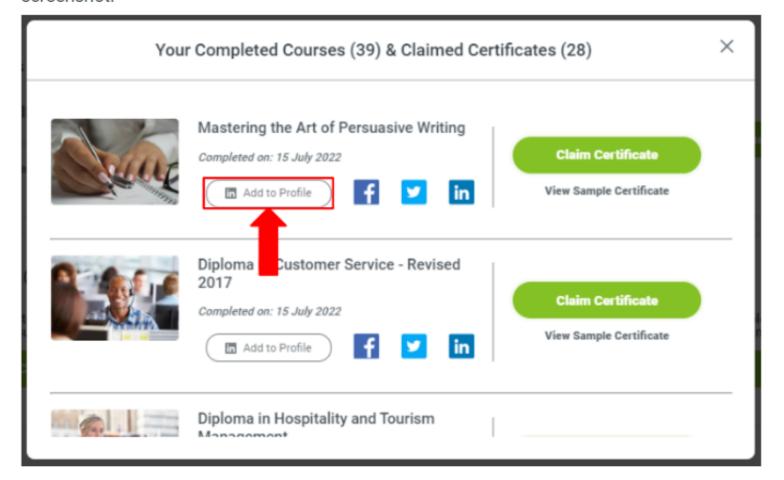
- 1. Return to the chosen course
- 2. Click "Next" to resit the exam
- Remote working: Join an online meeting and share screen
- On-site working: Complete Your Assessment (5/10m) in

You need to think twice about stating you are an Alison Graduate in a Job Interview!



## **Share Digital Credential (Automated)**

You can add your Alison Certificates directly to your LinkedIn account upon completion. To do this, please log in to your Alison account, go to the **Your Completed Courses & Claimed Certificates** section in your <u>Dashboard</u> and click **Add to profile** below the course you want to add. Please see the following screenshot:





#### **Licenses & certifications**



**Gmail - Maximize your Email Productivity** 

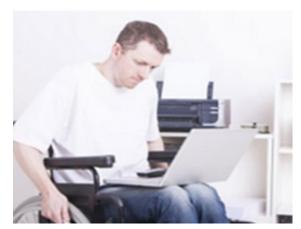
Alison

Issued May 2023 Credential ID 3678-26272200

Show credential 🗷

## **Empowering the Marginalised**





**Putting ability into disability** 



**Helping those in War Zones** 



**Refugees become Entrepreneurs** 



**Enabling Women Access Education** 



Lifelong learning for seniors



The Journey back to education



Preparing for work after illness

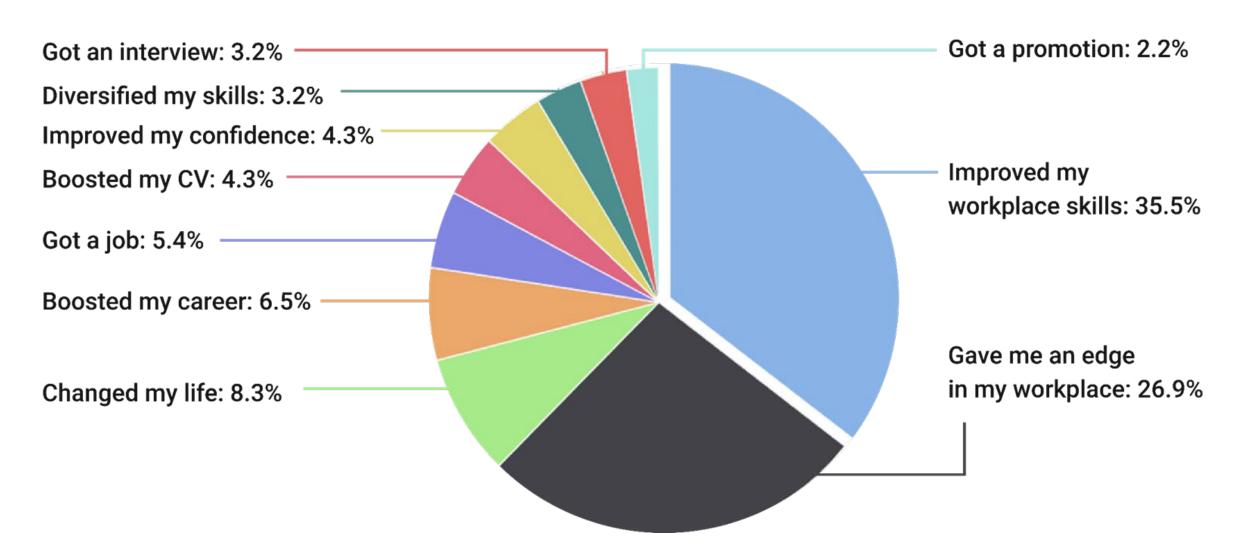


**Empowering Girls** 





### Why Complete an Alison Micro Credential?



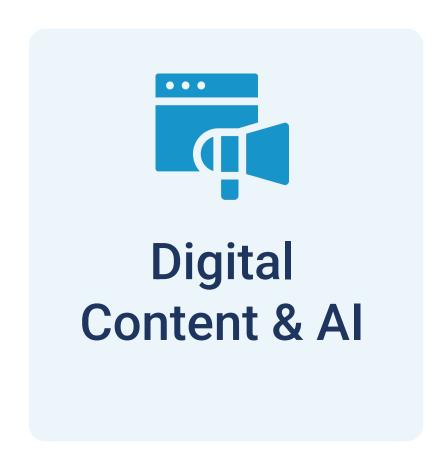


## We are more than Free Learning - Empowerment Platform







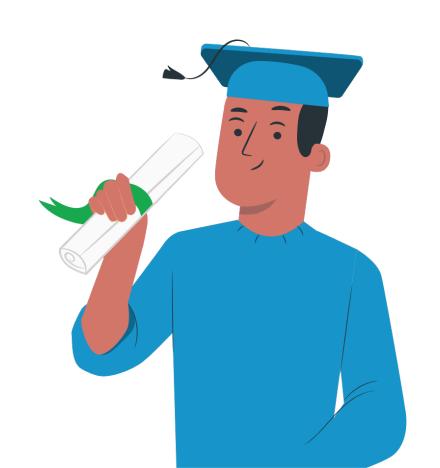






### **Expect From Alison...**

- Free LMS
  - Any Organisation (Targeting Small & Medium Enterprises)
- Free High School
  - Global Starting with Ireland/South Africa
- Free Psychometrics
  - Numeracy / Verbal Reasoning / Abstract Reasoning
- Recruitment / Skills Auditing







#### **Very Lean**

- Automate Everything
- Word of Mouth
- Social Enterprise
- Advertising & Optional Paid

#### **Hire Globally**

200 Staff

35 Countries

Asia & Africa





#### Agenda

1. Alison Introduction: Core Concept

2. Is globalisation of credentials a threat or an opportunity for national VET systems?





# My Answer is - Both Threat & Opportunity

- (i) Assessment: will be on what you know & can do NOW not what you knew Yesterday
  - (ii) Speed, Depth & Breadth Demand for VET will be beyond the capacity of Traditional Institutions, especially with increased Specialisation.





# The Big Change: Auditing V Credentialing

# Skills Auditing Versus Credentials & Certification

New & better ways of assessing someone's capability, knowledge & skills...





## Goodbye Colleges, Universities, (& VET)

- New Online Players will take the lead
- Government will Reduce Funding to Sector
- Education & Training Incumbents will Diversify
  - Teaching to Research
  - Physical Business Services Meeting Rooms / Laboratories
  - Entertainment
  - Tourism
  - Social Development





## **Revist: - Empowerment Platforms**





# Compare this list to what a typical College know about its students:

- Personal: Info they tell us
- Professional: Info they tell us
- Web: Info they don't tell us, but we know
- Study: What they studied and their learning success.
- Aptitudes: What their natural Aptitudes & Talents are
- Job Preferences: Careers / Employment of Interest
- Mental Well-Being: Mental State & Attitudes





# What if you could do a full Capability & Employability Audit on an Individual at any time?

- Knowledge Tests
- Skill Tests
- Personality Tests
- Aptitude Tests
- General & Specific

Results from NOW - Not Yesterday, Last Month, Last Year, 20 years ago when I did a Degree.... ?

Would any Employer/ Manager care where you to College?

Or would they care about how you became who you are today?





# What if you could **Audit Everyone** for all levels of knowledge & Skill?

#### **General Skills**

English Language IT Desktop Skills

**Customer Service** 

Basic HR

**Basic Finance** 

**Basic Marketing** 

#### **Specific Skills**

Industry Knowledge

Engineering Skills – Level 1

Engineering Skills – Level 2

Engineering Skills – Level 3

Engineering Skills – Level 4

Engineering Skills – Level 5





# What if you could a full **Audit of a Company?**How about doing a full Skills Audit on 80 Staff members?

- Knowledge Tests
- Skill Tests
- Personality Tests
- Aptitude Tests
- General & Specific





What if you could a full Audit of an entire Country?

#### **Example:**

Alison has 100,000 learners who completed our Workplace
Personality Assessment in
Nigeria. We can show regional differences in aptitudes for entrepreneurship.





## Clayton Christensen: Disruptive Innovation

"Alison: The Future of Education?"

Clayton Christian - 2011

"Incumbents stick to high margin models

- innovators operate at levels of low margin

where no one else wants to go"

One day, the industry [Education] will turn around and ask? "Where did they come from?"





## **Thoughts:**

- Want to be innovative in VET look beyond the incumbents.
- Less funding is required, not more. Spend funds better.
- VET needs of the EU are inside AND outside of the EU.







## **Thank You**

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